

**California/U.S. Existing Single-Family Home
Annual Median Sales Price and Annual Sales Activity
1968-2006**

Year	Median Sales Price		Annual Sales Activity					
	CALIFORNIA ¹ Year-to-Year % Change	UNITED STATES ² Year-to-Year % Change	CALIFORNIA ¹ Sales* Year-to-Year % Change	UNITED STATES ² Sales* Year-to-Year % Change				
1968	\$23,210	NA	\$20,100	NA				
1969	\$24,230	4.4%	\$21,800	8.5%				
1970	\$24,640	1.7%	\$23,000	5.5%	216,054	1,594,000		
1971	\$26,880	9.1%	\$24,800	7.8%	293,361	35.8%	1,612,000	1.1%
1972	\$28,810	7.2%	\$26,700	7.7%	346,046	18.0%	2,018,000	25.2%
1973	\$31,460	9.2%	\$28,900	8.2%	329,461	-4.8%	2,252,000	11.6%
1974	\$34,610	10.0%	\$32,000	10.7%	326,389	-0.9%	2,334,000	3.6%
1975	\$41,600	20.2%	\$35,300	10.3%	369,678	13.3%	2,272,000	-2.7%
1976	\$48,630	16.9%	\$38,100	7.9%	369,678	13.3%	2,476,000	9.0%
1977	\$62,290	28.1%	\$42,900	12.6%	454,688	23.0%	3,064,000	23.7%
1978	\$70,890	13.8%	\$48,700	13.5%	466,187	2.5%	3,650,000	19.1%
1979	\$84,150	18.7%	\$55,700	14.4%	491,974	5.5%	3,986,000	9.2%
1980	\$99,550	18.3%	\$62,200	11.7%	477,526	-2.9%	3,827,000	-4.0%
1981	\$107,710	8.2%	\$66,400	6.8%	377,664	-20.9%	2,973,000	-22.3%
1982	\$111,800	3.8%	\$67,800	2.1%	271,244	-28.2%	2,419,000	-18.6%
1983	\$114,370	2.3%	\$70,300	3.7%	189,345	-30.2%	1,990,000	-17.7%
1984	\$114,260	-0.1%	\$72,400	3.0%	278,007	46.8%	2,697,000	35.5%
1985	\$119,860	4.9%	\$75,500	4.3%	309,020	11.2%	2,829,000	4.9%
1986	\$133,640	11.5%	\$80,300	6.4%	328,274	6.2%	3,134,000	10.8%
1987	\$142,060	6.3%	\$85,600	6.6%	393,983	20.0%	3,474,000	10.8%
1988	\$168,200	18.4%	\$89,300	4.3%	413,545	5.0%	3,436,000	-1.1%
1989	\$196,120	16.6%	\$94,600	5.9%	454,814	10.0%	3,513,000	2.2%
1990	\$193,770	-1.2%	\$97,300	2.9%	435,521	-4.2%	3,010,000	-14.3%
1991	\$200,660	3.6%	\$102,700	5.5%	364,456	-16.3%	2,914,000	-3.2%
1992	\$197,030	-1.8%	\$105,500	2.7%	342,739	-6.0%	2,885,000	-1.0%
1993	\$188,240	-4.5%	\$109,100	3.4%	342,972	0.1%	3,150,000	9.2%
1994	\$185,010	-1.7%	\$113,500	4.0%	350,209	2.1%	3,427,000	8.8%
1995	\$178,160	-3.7%	\$117,000	3.1%	388,490	10.9%	3,544,000	3.4%
1996	\$177,270	-0.5%	\$122,600	4.8%	342,535	-11.8%	3,519,000	-0.7%
1997	\$186,490	5.2%	\$129,000	5.2%	406,385	18.6%	3,797,000	7.9%
1998	\$200,100	7.3%	\$136,000	5.4%	446,469	9.9%	3,964,000	4.4%
1999	\$217,510	8.7%	\$141,200	3.8%	505,411	13.2%	4,495,000	13.4%
2000	\$241,350	11.0%	\$147,300	4.3%	537,826	6.4%	4,649,000	3.4%
2001	\$262,350	8.7%	\$156,600	6.3%	535,472	-0.4%	4,603,000	-1.0%
2002	\$316,130	20.5%	\$167,600	7.0%	503,990	-5.9%	4,734,000	2.8%
2003	\$371,520	17.5%	\$180,200	7.5%	572,546	13.6%	4,975,000	5.1%
2004	\$450,770	21.3%	\$195,200	8.3%	601,770	5.1%	5,443,000	9.4%
2005	\$522,670	16.0%	\$219,000	12.2%	624,740	3.8%	5,958,000	9.5%
2006	\$556,640	6.5%	\$221,900	1.3%	624,957	3.9%	6,180,000	3.7%
					477,460	-23.6%	5,677,000	-8.1%

¹ Source: CALIFORNIA ASSOCIATION OF REALTORS® - Revised to reflect 1996 sample expansion

² Source: National Association of REALTORS®

*The annualized sales figures are adjusted to account for seasonal factors.